

GRAF LAMBSDORFF & COMPAGNIE advised KB Components, one of the leading suppliers of technically advanced plastic components in Scandinavia, on the acquisition of LUNKETEC DE MÉXICO, S.A. DE C.V.

Wiesbaden, July 2015



KB Components has acquired LUNKETEC DE MÉXICO, S.A. DE C.V. (“LUNKETEC”), an injection molding company located in El Puebla, about 150 km south of Mexico City, Mexico.

LUNKETEC had previously German owners and a strong connection to the German automotive industry. It was established in April 2009 and has since grown into a company with over 100 employees. The company has a very strong customer base, where Volkswagen and Audi stands out with its assembly plants close to El Puebla and thus very close to the location of LUNKETEC. The company is facing a strong growth with a number of new projects which will lead to a significant increase of turnover in the coming years. LUNKETECs production and warehouse premises are 4,300 m².

The acquisition of LUNKETEC is strategically important because it enables KB Components to enter the rapidly growing North American market with the ability to offer low-cost production. Mexico is a market with an increasing automobile production, and within a few years, every year 5 million cars will be built there. KB Components expect to gradually be able to offer its existing customers in Europe, deliveries from Mexico to their assembly plants in North and South America.

“We are delighted that KB Components has successfully completed this acquisition and will further drive the internationalization of its business. In particular tier 1-level automotive suppliers are facing the strong need for operating production and logistic capacities in all key markets Asia, Europe and North America. Therefore, this acquisition is the right step to gain in importance as global supplier of technically advanced plastic components. The location in Mexico will open up opportunities both to gain new customers and to intensify relationships with existing global operating customers”, said Robert Schulhauser, Partner at GRAF LAMBSDORFF & COMPAGNIE.

GRAF LAMBSDORFF & COMPAGNIE advised KB Components throughout the entire transaction process resulting in a successful completion of the transaction.

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About KB Components

KB Components is one of the leading suppliers in Scandinavia with ultra-modern operations in Anderstorp, Örkelljunga and in Kaunas, Lithuania. It offers complete solutions regarding design, development and production of technically advanced plastic components for light vehicles, heavy vehicles, medical and industrial applications.

-> www.kbcomponents.com

About LUNKETEC

Established in 2009 and located in Puebla/Mexico, LUNKETEC engages in the manufacturing and assembling of especially interior and exterior plastic components for the Mexican-based automotive industry. The company has more than 100 well-trained employees and an especially well-established customer relationship with the VOLKSWAGEN Group.

-> www.lunketec.com.mx

About GRAF LAMBSFORFF & COMPAGNIE

GRAF LAMBSDORFF & COMPANGIE is a German consultancy firm focusing on the support of clients in the areas of corporate strategy, M&A, management and finance, as well as human resources services.

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